

Analysis of my investment returns

My return is the net sum of:

- capital growth (or loss) on investments net of transaction costs
- dividends
- franking credits
- interest on cash held on deposit
- costs of software, data feed and communications

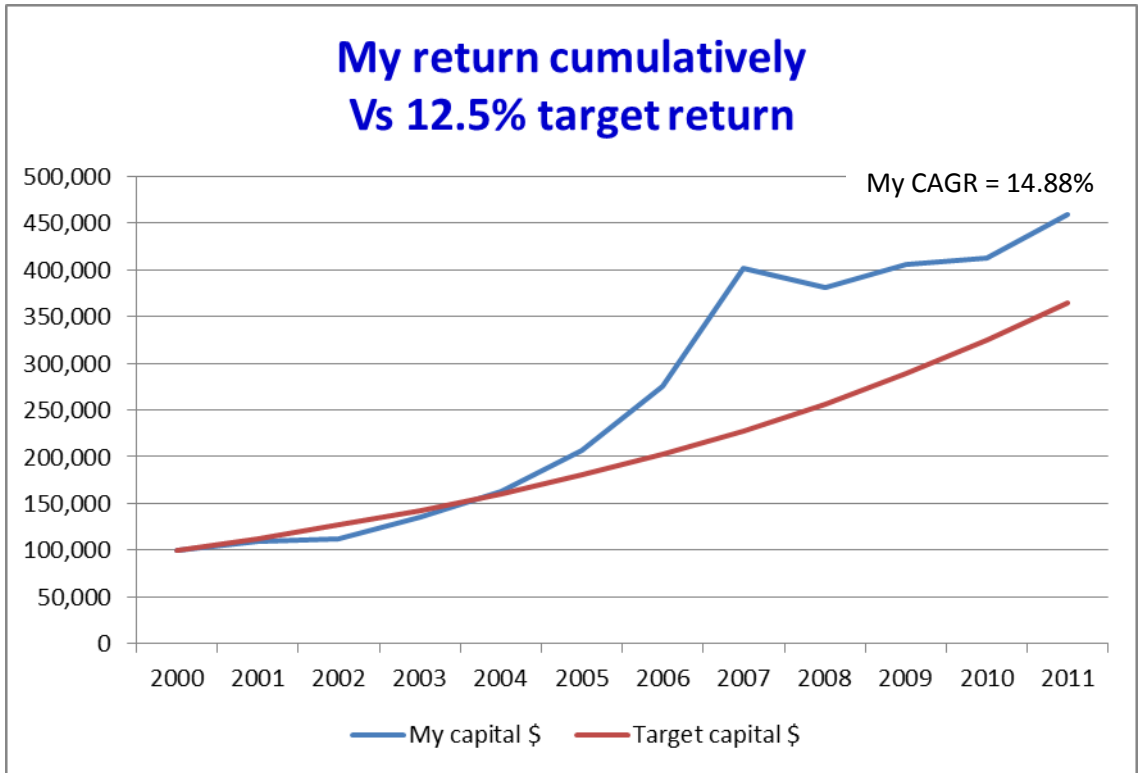
expressed as a percentage of the time weighted average capital for the year. At the end of this document there is a more detailed explanation of the way I calculate my returns, including the time weighted average capital calculation.

The analysis firstly considers my investment returns against my target investment return of an average annual 12.5%pa. *That does not mean that I will make 12.5 per cent or more every year. That is not possible in some years. In other years I will exceed it significantly.* (*Building Wealth in the Stock Market* page 42). Therefore, although I show the year-by-year result against the target investment return, the key comparison is to my cumulative investment return compared to the cumulative target investment return.

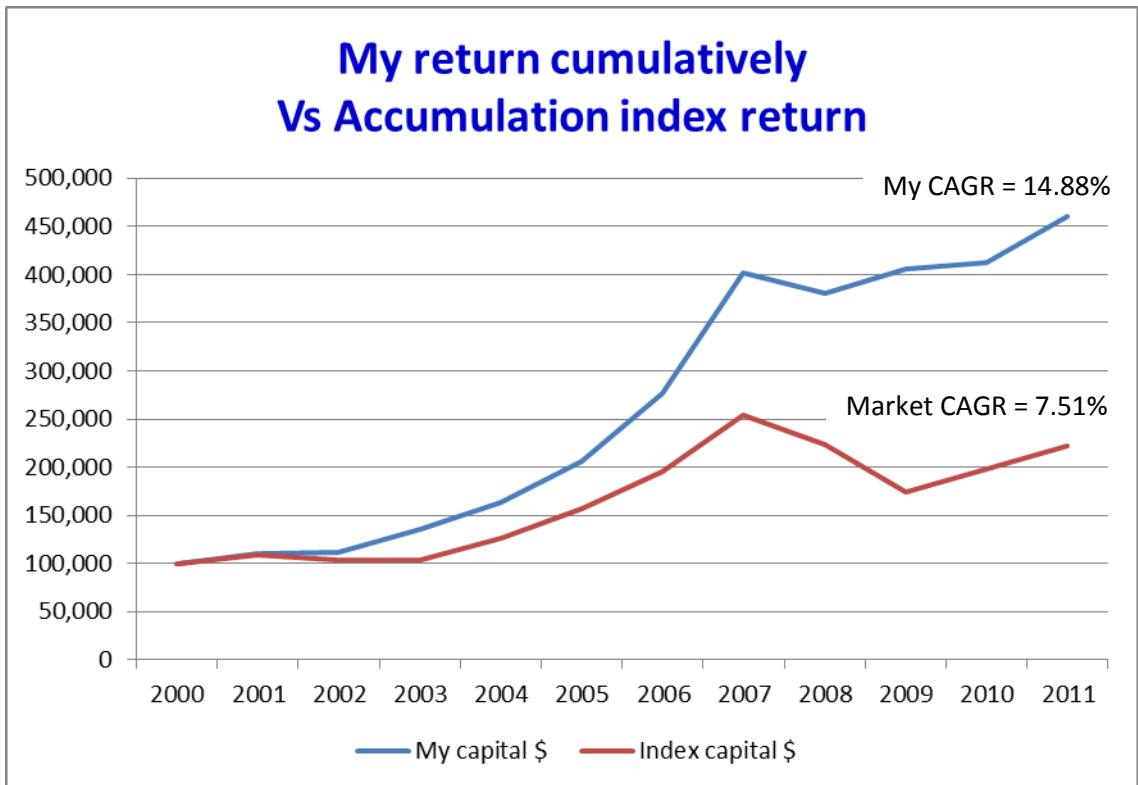
The analysis then considers my investment returns against the ASX All Ordinaries Accumulation index. This is not a pure comparison, because the index notionally reinvests dividends on the ex-dividend date instead of the payment date. Also, the index also does not notionally reinvest franking credits to my knowledge, but I do from the dividend payment date. Nevertheless, it is the best available benchmark for an investor. As with the target investment return analysis, it is unrealistic to expect that I will be able to match or beat the market index in any individual year. Therefore, although I show the year-by-year result against the index, the key comparison is to my cumulative investment return compared to the cumulative index return.

With these considerations in mind, I have only shown charts of my cumulative return versus my target return and against the Accumulation index return. However, following the charts are the detailed tables of results and analyses of the returns.

Members of my website who may be interested in some of the detail behind these summaries will find further schedules on the members' website www.bwts.com.au at Building Wealth Resources/Portfolio Details: [Click here](#). Members will need to log in before accessing this page.



CAGR = Compound Average Growth Rate



CAGR = Compound Average Growth Rate

| Year summaries of investment returns | | | | | | | | | | | | |
|---|---------|---------------|--------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|----------------|
| Financial year to June | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
| End year balances | | | | | | | | | | | | |
| Portfolio value | | 127,215 | 93,135 | 219,362 | 699,636 | 599,371 | 781,006 | 824,775 | 0 | 102,607 | 1,359,256 | 1,042,035 |
| Cash reserve | | 201,504 | 241,373 | 181,042 | 229,383 | 559,005 | 823,095 | 1,028,980 | 1,818,178 | 1,736,108 | 451,873 | 916,360 |
| Total capital | | 328,718 | 334,508 | 400,404 | 929,019 | 1,158,376 | 1,604,101 | 1,853,754 | 1,818,178 | 1,838,715 | 1,811,129 | 1,958,395 |
| Returns for year | | | | | | | | | | | | |
| Capital gain/loss | | 23,786 | 3,016 | 57,907 | 91,979 | 158,439 | 299,941 | 561,133 | -201,394 | 28,235 | -56,268 | 85,931 |
| Dividends | | 3,764 | 2,774 | 7,989 | 26,654 | 53,163 | 49,872 | 53,455 | 19,195 | 0 | 44,447 | 70,217 |
| Interest | | NA* | NA* | NA* | 34,753 | 17,756 | 10,386 | 41,746 | 84,733 | 89,581 | 24,367 | 22,873 |
| Franking credits | | 1,645 | 1,147 | 3,054 | 10,808 | 20,355 | 20,155 | 20,631 | 7,415 | 0 | 18,310 | 28,701 |
| Total return | | 29,196 | 6,937 | 68,950 | 164,194 | 249,712 | 380,354 | 676,966 | -90,051 | 117,816 | 30,856 | 207,721 |
| * In these three years the capital gain amount was calculated including interest and I no longer have records to separate them. | | | | | | | | | | | | |
| TWAC | | 301,168 | 328,718 | 334,508 | 800,000 | 929,019 | 1,131,472 | 1,490,633 | 1,761,579 | 1,788,719 | 1,837,062 | 1,812,800 |
| Return for year % | | 9.69 | 2.11 | 20.61 | 20.52 | 26.88 | 33.62 | 45.41 | -5.11 | 6.59 | 1.68 | 11.46 |
| Index change | | | | | | | | | | | | |
| Accum index open | | 15,384 | 16,745 | 15,991 | 15,818 | 19,356 | 24,146 | 29,989 | 39,070 | 34,336 | 26,732 | 30,415 |
| Accum index close | | 16,745 | 15,991 | 15,818 | 19,356 | 24,146 | 29,989 | 39,070 | 34,336 | 26,732 | 30,415 | 34,118 |
| % Change | | 8.85 | -4.50 | -1.08 | 22.37 | 24.75 | 24.20 | 30.28 | -12.12 | -22.15 | 13.78 | 12.17 |
| Analyses of investment returns | | | | | | | | | | | | |
| Financial year to June | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
| My returns annually Vs 12.5% target return annually | | | | | | | | | | | | |
| My return % | | 9.69 | 2.11 | 20.61 | 20.52 | 26.88 | 33.62 | 45.41 | -5.11 | 6.59 | 1.68 | 11.46 |
| Target return % | | 12.5 | 12.5 | 12.5 | 12.5 | 12.5 | 12.5 | 12.5 | 12.5 | 12.5 | 12.5 | 12.5 |
| Difference | | -2.81 | -10.39 | 8.11 | 8.02 | 14.38 | 21.12 | 32.91 | -17.61 | -5.91 | -10.82 | -1.04 |
| My return cumulatively Vs 12.5% target return cumulatively | | | | | | | | | | | | |
| Assumes \$100,00 invested 1 July 2000 | | | | | | | | | | | | |
| My capital \$ | 100,000 | 109,694 | 112,009 | 135,097 | 162,824 | 206,590 | 276,037 | 401,398 | 380,879 | 405,966 | 412,785 | 460,084 |
| Target capital \$ | 100,000 | 112,500 | 126,563 | 142,383 | 160,181 | 180,203 | 202,729 | 228,070 | 256,578 | 288,651 | 324,732 | 365,324 |
| Difference \$ | 0 | -2,806 | -14,554 | -7,286 | 2,644 | 26,387 | 73,308 | 173,328 | 124,300 | 117,315 | 88,052 | 94,760 |
| My returns annually Vs accumulation index return annually | | | | | | | | | | | | |
| My return % | | 9.69 | 2.11 | 20.61 | 20.52 | 26.88 | 33.62 | 45.41 | -5.11 | 6.59 | 1.68 | 11.46 |
| Index return % | | 8.85 | -4.50 | -1.08 | 22.37 | 24.75 | 24.20 | 30.28 | -12.12 | -22.15 | 13.78 | 12.17 |
| Difference | | 0.85 | 6.61 | 21.70 | -1.85 | 2.13 | 9.42 | 15.13 | 7.00 | 28.73 | -12.10 | -0.71 |
| My return cumulatively Vs accumulation index return cumulatively | | | | | | | | | | | | |
| My capital \$ | 100,000 | 109,694 | 112,009 | 135,097 | 162,824 | 206,590 | 276,037 | 401,398 | 380,879 | 405,966 | 412,785 | 460,084 |
| Index capital \$ | 100,000 | 108,845 | 103,946 | 102,818 | 125,819 | 156,955 | 194,932 | 253,961 | 223,193 | 173,765 | 197,704 | 221,770 |
| Difference \$ | 0 | 849 | 8,063 | 32,278 | 37,006 | 49,635 | 81,104 | 147,437 | 157,686 | 232,201 | 215,080 | 238,314 |

Calculation of my Returns

The following section is a discussion of the technical issue of how I have gone about calculating my returns. I have included it because, whenever I have mentioned it in the past, I have received many questions. Hopefully, I will now address those questions for those readers who are interested.

The discussion which follows is entirely a pre-tax calculation. It includes franking credits, because they are a part of the pre-tax return in the Australian taxation system. Overseas investors may simply disregard them.

At the start of the year and at the end of every day through the year, I value my stocks at the last or closing prices for that day. I also deduct the known transaction costs assuming that I realised the holdings at those prices. I do not make any allowance for slippage. Slippage is a jargon term in most markets for the difference between the last or quoted price in the market and the actual price achieved when the transaction is actually executed.

These are five components in calculating my return at any point through the year:

1. The total unrealised gain/loss for stocks currently in my portfolio.
2. The total realised gain/loss for stocks that I have sold during the year.
3. The total of franked dividends, unfranked dividends and franking credits that have been received so far in the year.
4. Interest received on the cash reserve so far in the year.
5. Costs of software, data and communications, but see Note 9 below.

| | |
|--------|--|
| Note 1 | The purchase and sale price of all stocks that are in, or have been in, my portfolio is net of brokerage commission and GST. GST may not apply to investors who are not Australian residents for tax purposes. |
| Note 2 | The original cost of a stock holding is reduced for any capital returns by the company. |
| Note 3 | At the start of the year and at the end of every day through the year, I value my stocks at the last or closing prices for that day. |
| Note 4 | In valuing the stocks held at the end of every day through the year, I also deduct the anticipated transaction costs assuming that I had realised the holdings at the closing prices. |
| Note 5 | In valuing the stocks held at the end of every day through the year, I do not make any allowance for slippage. Slippage is a jargon term in most markets for the difference between the last or quoted price in the market and the actual price achieved when the transaction is actually executed. |
| Note 6 | A franking credit is the notional tax already paid by the company on the profit from which the dividend has been paid. This is not relevant for investors who are not Australian residents. |
| Note 7 | Because dividends are received some time after a stock is quoted ex dividend, the return so far in the year will be understated between the ex dividend date and the payment date. This can be significant. |
| Note 8 | I record interest earned on the cash reserve when I receive a bank statement after the end of each month. Until the interest amounts are entered, the return so far in the year will be understated. This can be significant. |
| Note 9 | I also have some costs for software, data feed and communications. These are paid out of my income from writing, which is separate to the investment return calculation. Readers who are in a different situation, or myself if I give up writing, should deduct these costs from their portfolio total return before calculating the rate. These costs are not material for me, so they would not impact on my return if I included them. |

The calculation of the rate of return is easy if there are no additions to or subtractions from capital during the course of the year, other than from investment activity. However:

- In some years, there will be a few additions if more capital becomes available for investment.
- There will also be some capital withdrawn for taxation, SMSF administration costs and pensions taken from the SMSF.

This can make things very complicated. There are several ways to work out the return, but as a practical person, I have opted for a fairly simple procedure.

In working out the return, I take the net total of the five items listed above. I then calculate the return not on the starting capital, but on the time weighted average capital (TWAC). The calculation of TWAC is very simple. I work out how much capital I had to invest for how many days and weight it by the fraction of the year for which it was available. Here is a simple example to illustrate the method:

Facts

I start with \$1,000,000.

On March 8, I withdraw \$50,000.

On September 17, I add \$160,000.

TWAC Calculation

| Period | Days | Capital Available | Calculation | Time Weighted Capital |
|-----------------|------------|-------------------|---------------------------------|-----------------------|
| Jan 1 – Mar 7 | 66 | 1,000,000 | $1,000,000 \times 66 \div 365$ | 180,822 |
| Mar 8 – Sep 16 | 193 | 950,000 | $950,000 \times 193 \div 365$ | 502,329 |
| Sep 17 – Dec 31 | 106 | 1,110,000 | $1,110,000 \times 106 \div 365$ | 322,356 |
| TWAC | 365 | | | 1,005,507 |

Note: in a financial year that includes February 29 (occurs in a leap year), use 366, not 365 days.

Return Calculation

So, if the net total of the five items listed above was \$185,500, my return for the year would be calculated as follows:

$$\text{Return} \div \text{TWAC} \times 100 = \text{Return\%}$$

$$185,500 \div 1,005,507 \times 100 = 18.45\%$$

This is the before tax return and is roughly comparable to the ASX Accumulation index, which assumes reinvestment of dividends.